## FEDERAL MEDIATION AND CONCILIATION SERVICE WASHINGTON, D. C.

1973 Negotiations:

A Championship Year for Collective Bargaining

An Address

by

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Toledo, Ohio October 24, 1973 I ALWAYS FIND IT A PLEASURE TO SPEAK
TO AN AUDIENCE THAT IS MADE UP OF PEOPLE
WHO ARE DEEPLY INVOLVED IN OUR FREE COLLECTIVE BARGAINING PROCESS.

AND I AM ESPECIALLY PLEASED THAT

OUR AGENCY--THE FEDERAL MEDIATION AND

CONCILIATION SERVICE--HAS BEEN A CO-SPONSOR

OF THIS EVENT SINCE IT BEGAN THREE YEARS AGO.

JIM MACPHERSON, THE FELLOW WHO WAS SO KIND IN INTRODUCING ME, IS OUR AGENCY'S LEADING APOSTLE OF FMCS INVOLVEMENT WITH THE COLLECTIVE BARGAINING COMMUNITY.

COMMISSIONERS UNDER HIS DIRECTION
IN ALL PARTS OF OHIO AND MICHIGAN ARE
CONTINUALLY WORKING TO BRING REPRESENTATIVES OF LABOR AND MANAGEMENT, THE GOVERNMENT AND THIRD-PARTY NEUTRALS TOGETHER
IN A CLIMATE OF HARMONY.

CONFERENCES SUCH AS THESE REQUIRE

HARD WORK. THEY DON'T GENERATE THE EXCITE
MENT OR THE GLAMOUR OR THE ATTENTION OF

STRIKES OR LOCKOUTS.

BUT THIS STEADY DRUMBEAT FOR REASON
AND RESPONSIBILITY IN OUR WORLD OF LABORMANAGEMENT RELATIONS IS LEAVING ITS MARK.
IT IS MAKING AN IMPACT THAT IS FAR MORE
SIGNIFICANT THAN ANY WAR BETWEEN THE EMPLOYER AND HIS EMPLOYEES.

HAVE SEEN IN NEGOTIATIONS THIS YEAR CAN
BE TRACED LARGELY TO CONFERENCES LIKE THIS
ONE--TO THAT STEADY DRUMBEAT FOR LABORMANAGEMENT PEACE THAT HAS BEEN BUILDING
ACROSS OUR LAND DURING THE PAST FEW YEARS.

NINETEEN-SEVENTY-THREE HAS BEEN A YEAR
OF SIGNIFICANT CHANGE AND ADVANCEMENT. BOTH
LABOR AND MANAGEMENT--AND PEOPLE LIKE MYSELF
WHO ARE IN-BETWEEN--ARE UTILIZING OUR TIME,
OUR TALENTS AND OUR ENERGY TO FINDING ACCEPTABLE WAYS OF REPLACING FORCE WITH REASON
IN SOLVING INDUSTRIAL RELATIONS' PROBLEMS.

FOR TOO LONG, STRIKES HAVE BEEN

CALLED BY UNIONS--AND ACCEPTED BY MANAGE
MENT--AS A TEST OF STRENGTH AND WILL.

BUT IN RECENT YEARS--AND IN THIS
YEAR 1973 IN PARTICULAR--REASON AND RESPONSIBILITY APPEAR TO BE WINNING THE
UNDERLYING STRUGGLE AGAINST COMPULSION
AND DOMINANCE.

WE ARE SEEING TRADITIONAL ANTAGONISTS COMING TOGETHER IN A BILATERAL
SEARCH FOR EQUALLY BENEFICIAL ANSWERS TO
THEIR MUTUAL PROBLEMS.

BOTH LABOR AND MANAGEMENT LEADERS
ARE FOCUSING ATTENTION ON HOW TO AVOID
STRIKES, RATHER THAN ON HOW TO DEAL WITH
STRIKES.

THIS CONDITION HAS THE MAKINGS OF
A DREAM COME TRUE FOR THE THIRD-PARTY
NEUTRALS--

AND PARTICULARLY FOR MEDIATORS LIKE MYSELF WHO HAVE LONG PREACHED REASON AND
DEPENDED ON OUR SKILLS OF PERSUASION TO
SIDETRACK CONFLICT.

NINETEEN-SEVENTY-THREE HAS BEEN
A BANNER YEAR FOR THOSE OF US WHO KEEP A
SCORECARD ON PEACEFUL LABOR-MANAGEMENT
RELATIONS.

TO BE NAMED BY THE PRESIDENT TO DIRECT
THE PRIMARY LABOR-MANAGEMENT PEACEMAKING
BODY OF THE UNITED STATES GOVERNMENT--THE
FEDERAL MEDIATION AND CONCILIATION SERVICE.
AT THAT TIME, THE DOOMSDAY BOYS WERE PREDICTING A YEAR OF INDUSTRIAL RELATIONS
CHAOS.

THEY WERE BASING THEIR DIRE PREDICTIONS ON THE FACT THAT CONTRACTS AFFECTING SOME FIVE MILLION UNION MEMBERS WOULD EXPIRE THIS YEAR. THAT WAS A 60 PERCENT INCREASE OVER THE 1972 RATE--AND IT WAS COMING AT A TIME WHEN INFLATION AND CONTROLS AND SHORTAGES WERE EXPECTED TO MUDDY THE WATERS.

CONTRACTS WERE DUE TO EXPIRE IN

MANY OF OUR BASIC PRODUCTION AND SERVICE
INDUSTRIES--RAILROADS AND TRUCKING . .

THE POSTAL SERVICE. . . AUTO AND RUBBER
AND OIL . . . MEATPACKING AND LONGSHORING
AND SHIPBUILDING . . . FARM EQUIPMENT AND
ELECTRICAL GOODS. ADD TO THIS A RECORDBREAKING 7,000 AGREEMENTS THAT HAD TO BE
RENEGOTIATED IN THE BUILDING TRADES.

NOT SINCE POST-WORLD WAR II DAYS

HAD SO MANY CONTRACTS IN BASIC INDUSTRIES

AFFECTING SO MANY MILLIONS OF WORKERS MET

THEIR DUE-DATE IN A GIVEN YEAR.

WHAT WERE THE RESULTS?

WELL, THE DOOMSDAY BOYS WERE WRONG.

WE ARE COMING OUT OF 1973 IN CHAMPIONSHIP STYLE. WE NOT ONLY HAVE MET THE
CHALLENGE, WE ARE FINISHING THE YEAR WITH
THE LOWEST RATE OF TIME LOST DUE TO WORK
STOPPAGES SINCE 1964.

THE SCORECARD TELLS US THAT OF
EVERY 1,000 DAYS OF SCHEDULED PRODUCTION
TIME, JUST EIGHT HOURS AND FORTY-EIGHT
MINUTES WERE LOST BECAUSE OF STRIKES.

SAID ANOTHER WAY, THE 1973 RATE
OF TIME LOST TO STRIKES WOULD EQUAL LESS
THAN 30 MINUTES A YEAR FOR THE AVERAGE
AMERICAN WORKER.

I WOULD GUESS THAT AT THIS SEASON

OF THE YEAR, FAR MORE TIME IS LOST IN

MAKING UP FOOTBALL POOLS.

BECAUSE OF YOUR DEEP INVOLVEMENT WITH THE COLLECTIVE BARGAINING PROCESS, I KNOW YOU'LL UNDERSTAND MY FEELING OF PRIDE IN THE PERFORMANCE OF BOTH LABOR AND MANAGEMENT NEGOTIATORS THIS YEAR.

BOTH SIDES HAVE SHOWN A DETERMINATION TO TRY NEW IDEAS. BOTH SIDES HAVE
DISPLAYED A MATURE CAPACITY TO COMPROMISE. AND THE NATION HAS BEEN THE WINNER.

A FEW EXAMPLES INDICATE THE STRONG
SENSE OF RESPONSIBILITY THAT HAS SURROUNDED
NEGOTIATIONS, 1973 STYLE.

--THE NEW WAGE AND PENSION AGREE-MENT FOR 600,000 RAILROAD WORKERS WAS NOT ONLY SETTLED AHEAD OF SCHEDULE, IT CAME WITHOUT THE TRADITIONAL CALL TO THE FEDERAL GOVERNMENT TO BE THE REFEREE AND JUDGE.

--THE OIL INDUSTRY AND THE OIL,
CHEMICAL AND ATOMIC WORKERS OVERCAME A
MAJOR HURDLE IN ESTABLISHING JOINT LABORMANAGEMENT HEALTH AND SAFETY COMMITTEES.
WITH THE EXCEPTION OF A WORK STOPPAGE AT
SHELL, THE MAJORS SETTLED THEIR CONTRACTS
IN PEACE.

--AT GENERAL ELECTRIC, THE PROBLEMS THAT HAD DOMINATED BOTH SIDES OF THE TABLE FOR MORE THAN TWO DECADES WAS REPLACED BY A COMMITMENT TO RESPONSIBILITY AND RELA-TIVE TRANQUILITY. A PRIMARY BREAKTHROUGH CAME WITH MANAGEMENT'S ACCEPTANCE OF THE COORDINATED COLLECTIVE BARGAINING CONCEPT THAT THE UNIONS HAD BEEN TRYING TO ESTAB-LISH FOR A DECADE. UNDER THIS SYSTEM, THE 14 UNIONS REPRESENTING THE EMPLOYEES OF GENERAL ELECTRIC FORMED A COALITION TO CO-ORDINATE THEIR NEGOTIATIONS.

--IN THE MEAT-PACKING INDUSTRY,
NEGOTIATORS AVOIDED BEING TRAPPED IN THE
UNBELIEVABLY COMPLEX MAZE OF MEAT SHORTAGES, PRICE INCREASES AND CONTROLS AND

REACHED AGREEMENTS AMONG THE TOP FOUR COMPANIES WITHOUT EVEN A THREAT OF A STRIKE.

--IN THE AUTO INDUSTRY, THE STICKY PROBLEM OF COMPULSORY VERSUS VOLUNTARY OVERTIME WAS RESOLVED WITH A MINIMUM OF INTERFERENCE IN KEEPING THIS KEY INDUSTRY PRODUCTIVE.

THESE ARE BUT A FEW EXAMPLES OF
OUTSTANDING COLLECTIVE BARGAINING ACCOMPLISHMENTS WE HAVE WITNESSED THIS YEAR.

TAKEN TOGETHER, THEY PROVIDE US
WITH A PICTURE OF PROGRESS--A PORTRAIT OF
MATURITY AND REASON AND UNDERSTANDING.

THEY HAVE CREATED FERTILE GROUND FOR THE DEVELOPMENT OF NEW IDEAS.

AND LET ME SAY THAT IT COULD ONLY HAPPEN IN AMERICA.

THIS MAY SOUND TRITE TO SOME WHO
TAKE GREAT JOY IN POINTING TO OUR SYSTEM'S
WEAKNESSES. I HAPPEN TO BE AMONG THOSE
WHO PREFER--AND ENJOY--LOOKING TO OUR
STRENGTHS.

I KNOW OF NOWHERE ELSE IN THE WORLD WHERE LABOR AND MANAGEMENT STILL HAVE THE FREEDOM TO EXPERIMENT ON PROGRAMS THAT CAN BENEFIT THE WORKER, THE EMPLOYER, THE INVESTOR, THE COMMUNITY, AND THE NATION.

AS AMERICANS, WE CONTINUE TO BE THE RARE BREED ON THIS EARTH.

WE ARE THE PEOPLE WHO ARE STRUG-GLING TO FIND THE PATH THAT WILL ENHANCE THE GENERAL WELFARE . . . WHILE PROTECTING THE INDIVIDUAL'S LIBERTIES.

I AM NOT HERE TO DEBATE GOVERN-MENTAL PHILOSOPHIES. BUT I CAN RECITE FACTS.

--IN THE COMMUNIST WORLD, THE PRODUCT, THE WORKER AND MANAGEMENT ARE ALL PART AND PARCEL OF THE ULTIMATE EMPLOYER--THE STATE. LABOR AND MANAGEMENT MUST BOW TO THE GOD OF GOVERNMENT.

--IN THE FASCIST WORLD, THE MAN
IN CONTROL AT THE MOMENT IS INFALLIBLE,
AND GOD HELP THE EMPLOYER OR THE EMPLOYEE
WHO STRAYS FROM THE PATH.

--IN THOSE FREE NATIONS WHERE PEOPLE HAVE GIVEN ALL POWER TO THE GOVERNMENT, THE COLLECTIVE BARGAINING PROCESS HAS BEEN LITERALLY SUFFOCATED. THE STATE TAKES CARE OF ALL FRINGES . . . AND THROUGH TAXATION HAS AN EFFECTIVE CONTROL ON WAGES.

IN SPITE OF OUR FAULTS--AND THEY
ARE MANY--WE ARE TODAY WHAT WE SET OUT TO
BE NEARLY 200 YEARS AGO: A NATION WHERE
PEOPLE HAVE THE LIBERTY TO RETAIN JURISDICTION OVER THEIR OWN LIVES.

AND FROM THIS FOUNDATION, WE SEE
TODAY THE DEVELOPMENT OF A NEW ERA IN
LABOR-MANAGEMENT RELATIONS--AN ERA FILLED
WITH FRESH IDEAS KEYED TO MAKING TOMORROW
A BETTER WORLD FOR PEOPLE.

WE ARE SEEING A REJECTION OF PROPOSALS TO OUTLAW THE STRIKE IN OUR PRIVATESECTOR ECONOMY AS BEING INFRINGEMENTS
UPON OUR CHERISHED PERSONAL LIBERTIES.
INDEED, THE MOVEMENT TOWARD PERMITTING
STRIKES IN THE PUBLIC SECTOR HAS A GREATER
BILLING:

AT THE SAME TIME, WE ARE WITNESSING
A MASSIVE ACCEPTANCE OF PROPOSALS AIMED
AT AVOIDING STRIKES.

THE MOST PUBLICIZED OF THESE, OF COURSE, IS THE AGREEMENT BETWEEN THE UNITED STEELWORKERS AND THE TOP TEN STEEL MANU-FACTURERS TO SUBMIT TO BINDING ARBITRATION ANY ISSUE THAT IS UNRESOLVED AFTER THE FREE COLLECTIVE BARGAINING PROCESS HAS RUN ITS COURSE.

IT SHOULD BE NOTED THAT THE STEEL
INDUSTRY AND THE UNION THAT REPRESENTS ITS
WORKERS HAVE NOT BEEN WARRING PARTIES.
IT HAS BEEN 14 YEARS SINCE THERE HAS BEEN
A STRIKE IN THE BASIC STEEL INDUSTRY.

BUT A PRESSURE THAT IS EQUAL TO
THE PRESSURE OF A WORK STOPPAGE IS INVOLVED
IN THEIR UNIQUE UNDERSTANDING.

THAT PRESSURE IS FOREIGN COMPETITION-COMPETITION SO TOUGH THAT EVEN THE THREAT OF A STRIKE HAS CAUSED SEVERE ECONOMIC DAMAGE IN RECENT YEARS TO BOTH MANAGEMENT AND THE WORKERS. COMPETITION SO STRONG THAT THE UNITED STATES, ONCE THE UNDISPUTED KING OF STEEL, NOW RANKS BEHIND THE SOVIET UNION AND JAPAN IN STEEL PRODUCTION.

THE LAST STRIKE IN THE STEEL INDUSTRY OCCURRED IN 1959--JUST AS FOREIGN STEEL
PRODUCERS WERE BEGINNING TO MAKE INROADS
INTO THE AMERICAN MARKET. THAT STRIKE
LASTED II6 GRUELING DAYS. AND IT OPENED
THE FLOODGATES TO A TIDAL WAVE OF FOREIGN
STEEL THAT HAS GROWN SINCE.

BY 1971, STEEL IMPORTS AMOUNTED TO 18.3 MILLION TONS--A RECORD HIGH.

I. W. ABEL, PRESIDENT OF THE UNITED STEELWORKERS, HAS SAID THAT EACH MILLION TONS OF IMPORTED STEEL REPRESENTS 6,000 AMERICAN JOBS EXPORTED TO OTHER STEEL-PRODUCING LANDS. AT THE 1971 RATE OF IMPORTS, HE ESTIMATED THAT 108,000 FULL-TIME JOB OPPORTUNITIES HAD BEEN LOST TO FOREIGN PRODUCERS.

BUT THAT WAS ONLY ONE OF THE PROB-LEMS IN THIS MASSIVE INDUSTRY.

FOLLOWING THE 1959 STRIKE, THE INDUSTRY WAS DETERMINED NOT TO BE CAUGHT SHORT AGAIN. CONSEQUENTLY, LONG BEFORE EACH CONTRACT EXPIRED, THE INDUSTRY BUILT HUGE STOCKPILES.

THIS WAS COSTLY. TO THE INDUSTRY,
THE COST CAME IN OVERTIME, AND IT CAME
LATER IN MAINTAINING UNUSED FACILITIES-PLANTS AND MACHINERY THAT WERE FORCED
INTO IDLENESS AS SUPPLIERS USED UP THE
STOCKPILED STEEL.

IRON OUT THEIR DIFFERENCES BETWEEN THEM-SELVES.

WE FEEL, ALSO, THAT THE PROSPECT OF UNCERTAIN RESULTS FROM ARBITRATION WILL BECOME A COMPELLING INCENTIVE TO ACHIEVE A FULL AGREEMENT BEFORE THE ARBITRATION PROCESS MUST BE INVOKED.

ARBITRATION IS WIDELY UTILIZED

BY BOTH LABOR AND MANAGEMENT IN THE SETTLEMENT OF GRIEVANCES THAT OCCUR DURING
THE TERMS OF CONTRACTS.

OTHER LEADERS OF LABOR AND MANAGEMENT ARE SERIOUSLY CONSIDERING INTEREST
ARBITRATION AS A METHOD OF BRINGING SETTLEMENTS WITHOUT STRIFE. AMONG THEM IS THE
MARITIME INDUSTRY.

OUR MARITIME INDUSTRY IS ON THE VERGE OF A COLLECTIVE BARGAINING STABILITY IT HAS NEVER KNOWN BEFORE. HERE, TOO, FOREIGN COMPETITION HAS PLAYED A MAJOR ROLE IN THE EMERGING LABOR-MANAGEMENT COOPERATION.

THE TENOR OF THE NEW ERA OF BROTHERHOOD AMONG THE SEAFARING UNIONS IS SUMMED UP IN THESE WORDS ISSUED BY THE PRESIDENT OF THE SEAFARERS INTERNATIONAL UNION, PAUL HALL:

"WE IN THE MARITIME UNIONS," HE SAID, "KNOW WE HAVE THE GUTS AND MUSCLE TO FIGHT IF WE HAVE TO. BUT MARITIME STRIKES HAVE OUTLIVED THEIR PURPOSES. ONE MARITIME STRIKE IS TOO MANY, FOR WHATEVER THE STATED REASON.

"IF THE MARITIME INDUSTRY IS TO

BE REJUVENATED," HE ADDED, "THERE MUST BE

NO STRIKES, NO WORK STOPPAGES, NO INTER
FERENCE WITH THE FLOW OF SHIPS AND THEIR

CARGO."

IT IS CLEAR THAT BINDING ARBITRATION IS PLAYING A STRONG ROLE IN THE CAMPAIGN TO AVOID STRIKES.

BUT WE MUST ACKNOWLEDGE A KEY

FACT: BINDING ARBITRATION IS BEING ACCEPTED

ON A VOLUNTARY BASIS. COMPULSORY ARBI
TRATION, IMPOSED THROUGH LEGISLATION, IS

STILL ANATHEMA TO BOTH LABOR AND MANAGE
MENT.

THERE ARE SEVERAL OTHER UNIQUE
IDEAS COMING FROM A VARIETY OF SOURCES
WHOSE ONLY COMMON GROUND IS THE DESIRE
TO AVOID LABOR-MANAGEMENT STRIFE.

IN SAN FRANCISCO, FOR EXAMPLE,
CONTESTED ISSUES INVOLVING PUBLIC EMPLOYEE
LABOR-MANAGEMENT RELATIONS CAN NOW BE
PLACED ON THE BALLOT.

VOTE WAS CONDUCTED ON WHETHER THAT CITY'S MUNICIPAL WORKERS SHOULD RECEIVE 40 HOURS' PAY FOR 30 HOURS' WORK. THAT PROPOSAL LOST BY A MARGIN OF MORE THAN SIX-TO-ONE.

WE HAVE ALSO SEEN EXPERIMENTS IN
THE NON-WORK-STOPPAGE STRIKE. UNDER THIS
PLAN, EMPLOYEES STAY ON THE JOB IN THE FACE
OF AN IMPASSE.

A SHARE OF THE WORKERS' WAGES AND A PORTION OF THE COMPANY'S PROFITS ARE SET ASIDE FOR A MUTUALLY AGREED-UPON COMMUNITY-SERVICE CAUSE. THE AMOUNT INCREASES WITH TIME.

THIS THEORY WAS TESTED FOR A FEW DAYS DURING A TRANSIT STRIKE IN MIAMI.

BUT PASSENGERS WHO WERE IN SYMPATHY WITH THE BUS DRIVERS INADVERTENTLY
TORPEDOED THE PLAN. THEY BEGAN TIPPING
THE BUS DRIVERS GENEROUSLY--WHICH MUST
HAVE BEEN AN AMAZING DEVELOPMENT FOR
THE DRIVERS. MANAGEMENT REACTED BY
CALLING THE WHOLE THING OFF.

THE IMPASSE WAS SETTLED AFTER A STRIKE.

GEORGE MEANY HAS BEEN DISCUSSING
A STRIKE ALTERNATIVE THAT IS CLOSER TO THE
RANGE OF ACTIVITY THAT WE ARE ADJUSTED TO.

HE HAS SUGGESTED AN "ADD-ON" PRO-VISION THAT WOULD EXTEND CONTRACTS IN THE EVENT OF AN IMPASSE.

AGREE TO THE TERMS OF A NEW CONTRACT, A MUTUALLY AGREED-UPON THIRD-PARTY NEUTRAL WOULD PRESENT AN INTERIM AGREEMENT WHICH BOTH SIDES WOULD LIVE BY FOR A SPECIFIC PERIOD OF TIME. NEGOTIATIONS WOULD CONTINUE UNDER THE INTERIM AGREEMENT UNTIL A SETTLEMENT IS REACHED OR THE EXTENSION EXPIRES.

IT IS MY FEELING THAT THE MEDIATION

PROCESS, TOO, CAN BE MORE FULLY UTILIZED

IN THE SEARCH FOR METHODS TO AVOID STRIKES.

I AM CONVINCED THAT IN THE FIELD

OF MEDIATION, THERE IS AN ENORMOUS OPPORTUNITY TO DEVELOP NEW TECHNIQUES THAT CAN
LEAD TO GREATER PEACE IN COLLECTIVE BARGAINING.

MEDIATION IS A DESIRABLE ALTERNA-TIVE. MEDIATORS HAVE NO ABSOLUTE POWERS. WE MUST DEPEND ON PERSUASION.

SOME CONSIDER THIS A WEAKNESS.

BUT IN THE INTIMATE WORLD OF COLLECTIVE

BARGAINING, IT IS A STRENGTH AS WELL.

THE FACT THAT WE CANNOT COMPEL..

THAT WE MUST HONOR CONFIDENCES... THAT

WE OFFER NO THREAT TO THE NEGOTIATING PAR
TIES... ALL OF THESE ARE ASSETS IN THE

BATTLE FOR REASON OVER FORCE.

I FEEL THAT WE AT THE FEDERAL MEDIATION AND CONCILIATION SERVICE HAVE A COMMITMENT TO INCREASE OUR ACTIVITY, AND TO FIND NEW METHODS OF HARVESTING THE BENEFITS OF MEDIATION.

WE HAVE IN OUR ORGANIZATION A
GREAT RESERVE FORCE OF EXPERIENCE, KNOWLEDGE AND SKILLS IN THE LABOR RELATIONS
AREA.

WE INTEND TO SEE TO IT THAT THIS
FORCE FOR INDUSTRIAL PEACE IS USED TO
CAPACITY.

WE WILL BE CALLING UPON MORE UNIONS
AND MANAGEMENTS TO USE MEDIATORS--TO
MAKE IT A STANDARD POLICY AS IT NOW IS OF
SEVERAL UNIONS TO "CALL THE MEDIATOR" BEFORE THE INTERNATIONAL UNION WILL SANCTION
A STRIKE.

WE WILL BE SUGGESTING TO LABOR AND MANAGEMENT THAT THEY INCLUDE IN THEIR CONTRACTS AN AGREEMENT TO USE MEDIATION AT LEAST 10 DAYS BEFORE ANY STRIKE OR LOCKOUT CAN TAKE EFFECT.

MEDIATION SHOULD BE GIVEN A CHANCE,
BEFORE THE SIDES HAVE BECOME POLARIZED,
BEFORE THE BITTERNESS HAS BECOME SO EXTREME
THAT ONLY A STRIKE WILL RELIEVE THE PRESSURE.

THE LAW UNDER WHICH THE FEDERAL MEDIATION SERVICE OPERATES STATES THAT THE SERVICE MAY OFFER ITS SERVICES IN ANY LABOR DISPUTE AFFECTING COMMERCE, EITHER ON THE MOTION OF THE SERVICE, OR AT THE REQUEST OF EITHER ONE OR BOTH PARTIES.

THAT SAME LAW, TAFT-HARTLEY, MAKES
IT OUR "DUTY" TO PREVENT OR MINIMIZE INTERRUPTIONS GROWING OUT OF LABOR DISPUTES
THROUGH CONCILIATION AND MEDIATION. THE
LAW ALSO STIPULATES THAT THE PARTIES
"SHALL"--AND I REPEAT THE WORD "SHALL"-ATTEND MEETINGS AND OTHERWISE COOPERATE
WITH FMCS SETTLEMENT EFFORTS.

ON OUR STATUTORY DUTY TO BECOME INVOLVED.

AT THE SAME TIME, WE ARE LOOKING FOR BETTER WAYS TO USE MEDIATION.

WE ARE EXPLORING THE WISDOM OF MEDIATORS BECOMING ADVISORY FACTFINDERS.

WE ARE EXPERIMENTING WITH TEAM

MEDIATION--PULLING TOGETHER COMMISSIONERS

WITH EXPERTISE IN SPECIFIC AREAS TO POOL

THEIR RESOURCES AND FIND ANSWERS.

WE ARE REDIRECTING OUR TECHNICAL
SERVICES EFFORTS TO WORK OUT IMPROVED
BARGAINING PROCEDURES WITH THE PARTIES.

IN FACT, WE ARE REVIEWING THE
ENTIRE RANGE OF FMCS ACTIVITIES WITH THE
AIM OF MAKING OUR LABOR PEACEMAKING ASSIGNMENT WORK EVEN BETTER.

WE ARE DOING THESE THINGS BECAUSE

IT IS OUR DUTY--TO OURSELVES, TO OUR

NATION AND TO THE IDEALS OF FREE COLLECTIVE

BARGAINING, WHICH HAS CONTRIBUTED SO

MUCH TO AMERICA'S GREATNESS.

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